

How does it work?

You will enter into an agreement with AlmondHulls.com to place your offer to sell your hulls by filling out a one-page Fax sheet. You specify how much you want to sell and at what price and time period. This information will be transferred to a web page and the buyers will be notified via email that a new offer is being listed. They will all be able to access that information immediately and be able to counter or accept your offer. If they counter the offer, you will see their price, tonnage, and/or take-out period changes. This will be posted along with all other buyer's input as well. No one will know the identity of the buyers or sellers until the terms have been mutually agreed upon. When that happens, AlmondHulls.com will send a contract to both the buyer and seller and act as a witness to the trade. This third-party verification gives extra weight to the agreement.

Who are the buyers?

The buyers are feed mills and feed merchandisers who are licensed by the State of California and who are known buyers of almond hulls. You will be given a chance to rate the performance of these buyers in three areas:

- 1) Timeliness of shipments.
- 2) Timeliness of payments.
- 3) Overall satisfaction.

You will be able to omit certain buyers from seeing your offers if you wish.

What are the benefits?

You have instant access to all the major markets in California, Nevada, Idaho and Arizona.

You will receive a detailed report showing the market response to your offer. Nobody will be filtering the information. You will be able to build a history and see actual market trends.

You will know what is being sold in other areas of the state and in your own backyard as well.

You will see the level of activity that each offer generates as well as the prices quoted.

You will be able to see sales history by area in order to spot trends and be better able to time your offerings.

What does it cost?

This service is offered for \$1 per ton traded and is not due until the last month of the contract period.

How do I start?

You can start right now. There is no charge to register for this service, simply fill out the form on this brochure and either Fax or mail it to AlmondHulls.com (contact information is on the back of this brochure).

Please register me for this service. I understand that I will not be charged unless I list my hulls for sale and agree to the terms of the sale with a qualified buyer.

Huller Name:

Contact Name:

Mailing Address:

Physical Address of Huller/Sheller:

Phone Numbers:

Fax Number:

Email:

CDFA Feed License #:

Distinctives:

- Covered Storage
- Scale on Property
- I would like to learn more about the Quality Hull Program in order to attract more buyers.

Signature:

Date:

*Fax to: (209) 883-4644
or mail to address on back
of brochure.*

Now, marketing your almond hulls is as easy as.....

1 A simple one-page form gets the process started. You decide how many tons you want to put on the market at a given time and how many days you would like your offer to be posted on the internet. You then set the takeout period, quality and price. Then, Fax it in to AlmondHulls.com, and you're done!

Listing Agreement

Simply fill this out and FAX it back to (209) 883-4644 (please print)

Buyer Name: _____

Mailing Address: _____

Contact: _____ Phone: (____) _____ Cell: (____) _____

FAX: (____) _____ Email: _____

Tons: _____ (200 tons min.) Quality: Almond Hulls H&S & Shell (Max. ____%)

Shipping Period: _____ Asking Price/Ton: \$_____

Agree to allow AlmondHulls.com to list my almond hulls on their web site for a total of _____ days or sooner if my asking price is accepted by a buyer. I will pay _____ AlmondHulls.com a marketing fee of \$5 per ton listed in full and payable at the end of the accepted contract shipping period. AlmondHulls.com will provide a witness contract that will be sent to both myself and the buyer.

Signed: _____ Date: _____

Printed Name: _____ Title: _____

If you choose to mail this form, please send it to:
AlmondHulls.com
3227 7th St
Hughson, CA 95326

If a sale takes place, you and the buyer will be mailed a contract from AlmondHulls.com. This is considered stronger than just a three-party contract as AlmondHulls.com acts as a witness to the agreement and can step in to help settle contractual disputes. In all cases, you will be sent a report showing all the activity concerning your trade for your records and to help build market knowledge.

ALMONDHULLS.COM

2 Your offer will be posted on the web under www.almondhulls.com. The buyers will be alerted of the offer and will be able to log on and see your offer but not your name. After the marketing period is over, you will receive a one-page report showing the number of responses to your offer. You will see the date of any counter-offers along with the specifics like price or takeout differences. In other words, you will know the facts on how the market reacts to your offer.

Almond Hull Sales Report

Introducing a better way to sell your almond hulls. With this one sheet of paper, you expose your almond hull offer to every qualified need and broker who deals in almond hulls. They will immediately be alerted to your offer via email and be directed toward a web page where they will see your offer described in the following example shown.

Buyer Name	Company	Origin	Tons	Quality	SWP	Asking Price/Ton	Market
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND
JOHNSON	Johnson	USA	3000	Almond Hulls	ALMOND	80.00	ALMOND

A buyer can either accept the offer in which case a sale is made or the buyer can enter the offer which will be sent to the seller.

3 Once your offer has been accepted or if you decide to accept one of the counter-offers, we will draw up a witness contract. This is a three-party agreement between, you, the buyer and with AlmondHulls.com acting as the witness in order to verify the terms of sale.

Sales Contract 3640

DATE: August 27, 2004

BUYER: P.O. Box 1000, Hughson, CA 95326

SELLER: Gordon Johnson, 3227 7th St, Hughson, CA 95326

COMMODITY: Whole Almond Hulls in Bulk

QUANTITY: 3,000 Tons

PRICE: \$100.00 per ton F.O.B.

POINT OF ORIGIN: Gordon Johnson Huber, Hughson, CA 95326

SCALE LOCATION: 3227 7th St, Hughson, CA 95326

TERMS OF PAYMENT: Net Cash at Port Invoice Due Date

THES OF SHIPMENT: _____

HAULING: Buyer Responsibility

REMARKS: _____

BUYER'S SIGNATURE AND OFFICIAL, BLENDED TO GOVERN

1. All accounts must be paid within 30 days of invoice date unless other arrangements are agreed to in writing.

2. Any dispute arising from this contract will be settled by binding arbitration through the California Grain and Feed Arbitration.

3. In the event of a dispute, the winner of the arbitration will be the party who is not responsible for the dispute.

4. Any dispute arising from this contract will be settled by binding arbitration through the California Grain and Feed Arbitration.

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19. Any dispute arising from this contract will be settled by binding arbitration through the California Grain and Feed Arbitration.

20. Any dispute arising from this contract will be settled by binding arbitration through the California Grain and Feed Arbitration.

Buyer: _____ By: _____

Seller: _____ By: _____

Witness: _____ By: _____

Please sign both copies and return one.

Notice: AlmondHulls.com is not associated with Lance McDougall or McDougall trading in any way and Lance McDougall is not associated with AlmondHulls.com in any way.

Introducing...

ALMONDHULLS.COM

A more comprehensive way of marketing your almond hulls.

ALMONDHULLS.COM

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